

Job Description:

Senior Fundraiser

About Transparency International

Transparency International (TI) is the leading global organization dedicated to fighting corruption and promoting democracy. With a presence in over 100 countries, we work to promote transparency, integrity, and accountability in governments, businesses, and institutions worldwide. Join us in our mission to create a fairer, more transparent world.

Your Role

As a Senior Fundraiser, you will play a **key role in shaping and executing our fundraising strategies** in the US. Your work will directly contribute to securing critical funding that enables Transparency International to continue its fight against corruption.

Team: Fundraising Team (TI US)

Reporting Line: Executive Director TI US

Salary and Benefits: The salary range is up to \$150k

Starting Date: as soon as possible

Hours: full time, hybrid working mode, with a strong preference for NY or DC area residence

Location: US based (preference for Washington D.C. or New York)

You will be responsible for:

- Building and managing donor relationships with foundations and high-net-worth individuals, identifying new funding opportunities, and nurturing long-term partnerships.
- Developing fundraising strategies in collaboration with the TI US and global fundraising teams to drive donor engagement and revenue growth.
- Implementing and optimizing fundraising initiatives that align with organizational priorities and maximize impact.
- Organizing and overseeing fundraising events that expand TI's reach and donor base.
- Creating compelling proposals and communication materials that effectively convey our vision, strategy, and programs to potential funders.

Your Profile

We are looking for an experienced and driven professional who brings:

- **Proven success in major gifts and foundation fundraising**, backed by 5+ years of experience
- An understanding of philanthropic trends and a strong network within the philanthropic sector.

- Strategic and analytical thinking, with the ability to implement plans to drive fundraising growth.
- Outstanding communication and presentation abilities, with the capacity to engage diverse stakeholders.
- A values-driven work ethic and a deep commitment to promoting the principles of open and democratic government.
- A university degree or equivalent qualification in fundraising, marketing, or a related field.

What We Offer

At Transparency International, you will find:

- A purpose-driven career where your work has a global impact.
- A collaborative and diverse work environment, with colleagues from over 45 nationalities.
- A generous benefits package, incl. health care, retirement plan and vacation among other benefits
- Flexible and hybrid working arrangements, with a preference for candidates based in Washington D.C. or New York.

Transparency International (TI) is an equal opportunity employer. It is TI's policy to recruit, hire, and provide opportunities for professional advancement without regard to race, color, religion, sex, national origin, age, marital status, sexual orientation, parental status, or disability.

How to Apply

Interested candidates are invited to submit a CV and cover letter in English, merged into one PDF file, via our TI website [Career Opportunities - Transparency.org](https://www.transparency.org/career) clicking on the vacant position and the button 'Apply Online'.

Applications will be accepted until April 16 and will be reviewed on a rolling basis.